

# RemedyBiz, Inc. welcomes Financial Management Expert - Mr. Kannan Srinivasan

**Mr. Kannan Srinivasan** is one of the most highly respected and widely sought-after **Oracle Federal Financials (OFF)** experts in today's public-sector financial community. As the previous Director of Oracle Fusion Financials development, Mr. Srinivasan led product development through multiple releases and helped prepare OFF for its next leap into the Cloud.

**RemedyBiz, Inc.** is proud to announce that Mr. Srinivasan has joined our team of technical and functional experts as a **Solution Architect**. His skills will help us deliver peak performance and flawless delivery in software development, financial management, and cloud technology across our portfolio of projects.

We connected with Mr. Srinivasan to learn about his impressive professional experience and his thoughts on the future outlook for customers and core business technologies.

## Tell us about yourself, professionally.

I came to the USA twenty-four years ago and quickly began working with Oracle. Back then, the Financials project was just getting started. Software was delivered on a floppy disk. You had to write your own drivers. I grew with the Oracle Federal project through the early years.

In 1997, I joined Oracle as a Senior Apps Engineer. Within a few years, I was the Development Lead and Development Manager for the Oracle Federal Financials (OFF) product. We obtained federal certification for our product in 1999, and I have been supporting the ramp-up and go-live of Federal clients on the OFF product since then. I also helped stand up a development team in Hyderabad, India, and the OFF product was among the first to use an Indian development center.

Over the past 24 years, I have continued to work with Oracle Federal Financials through Release 10g, through the implementation of Network Computing Architecture, through Release 11, 11i, and R12. I have been heavily involved in preparing OFF to move to the cloud architecture. In addition to product development, I worked alongside many large, public-sector customers, helping them overcome complex Oracle Federal implementation challenges.

## How did you get involved in Federal Financials?

Soon after I arrived in the USA, I started working with Oracle as a consultant on, what was then, their new Financials project. A year later, I joined Oracle as an employee, still working on Financials. As the product grew, I grew with it. We grew through the initial certification efforts, through the early deployments at the first Federal agencies, and then through the exciting years between 1999 and 2021 when OFF became widely adopted across the Federal government. I started with the Financials project and grew up with it, ultimately leading the development of the product.



#### What are some key lessons-learned you have gained over the years?

Follow your passion. Following your passion enables you to stay interested, stay engaged, and stay learning continuously. Customer-focus is my passion, as is technology. I believe that it is essential to put the customer first, especially when adapting to ever-changing, new technology. Technology is meant to serve the needs of its users. As technologists, it is our job to deeply understand the technology in order to understand how these tools can be used to accomplish our customers' objectives and mission.

### Where do you see technology going? What are some of the opportunities and challenges we face?

It is so important to follow the technology and to keep focusing on the ways in which emerging technologies will help us to meet the needs of our customers in more and more satisfying ways. We have to stay engaged, because each new technology will inevitably come with obstacles.

For example, today, many customers are working to migrate to the cloud and take advantage of Software-As-A-Service (SaaS) solutions. But, as more and more SaaS offerings are implemented, the emphasis will need to shift toward orchestrating between and across SaaS offerings in order to continue to address the day-to-day business needs of customers. Achieving this orchestration and scaling it across the enterprise will be fascinating, as both a challenge and an opportunity.

Tools like Robotic Process Automation (RPA) and Machine Learning (ML) make it practical to train technology to take on more and more complex tasks. As a technologist, I find this is exciting and interesting. These are just a few examples.

## What are you looking forward to working on, now that you are working with RemedyBiz, Inc.?

**RemedyBiz, Inc.** offers me the chance to keep following my passion, marrying customer-focus with technical implementation. I look forward to solving the challenges of cloud, orchestration, and automation with RPA and machine learning for our customers, as well as helping find ways to deliver solutions with agility, taking advantage of tools for DevOps/DevSecOps and continuous integration.

I am very interested in pursuing commercial Cloud and ERP implementations for Public Sector, State & Local, and Commercial. I am interested in leveraging my financial management experience with Oracle ERP/Financial tools, as well as my expertise in procurement management solutions. Ultimately, I hope to develop products around customer needs that take advantage of the emerging technologies.

**RemedyBiz, Inc.** is a minority-owned small business providing technical and management consulting services to the Federal Government and commercial clients. Talk with us about your needs and projects.

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